Charlotte AI

Leading Cybersecurity in the AI Era

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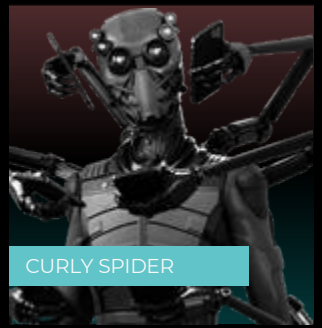
AI-enabled adversaries are accelerating...

Traditional Defenses Are Obsolete



35% increase in "interactive intrusion" techniques

AI Has Weaponized Deception at Scale

220% increase in AI accelerated human manipulation

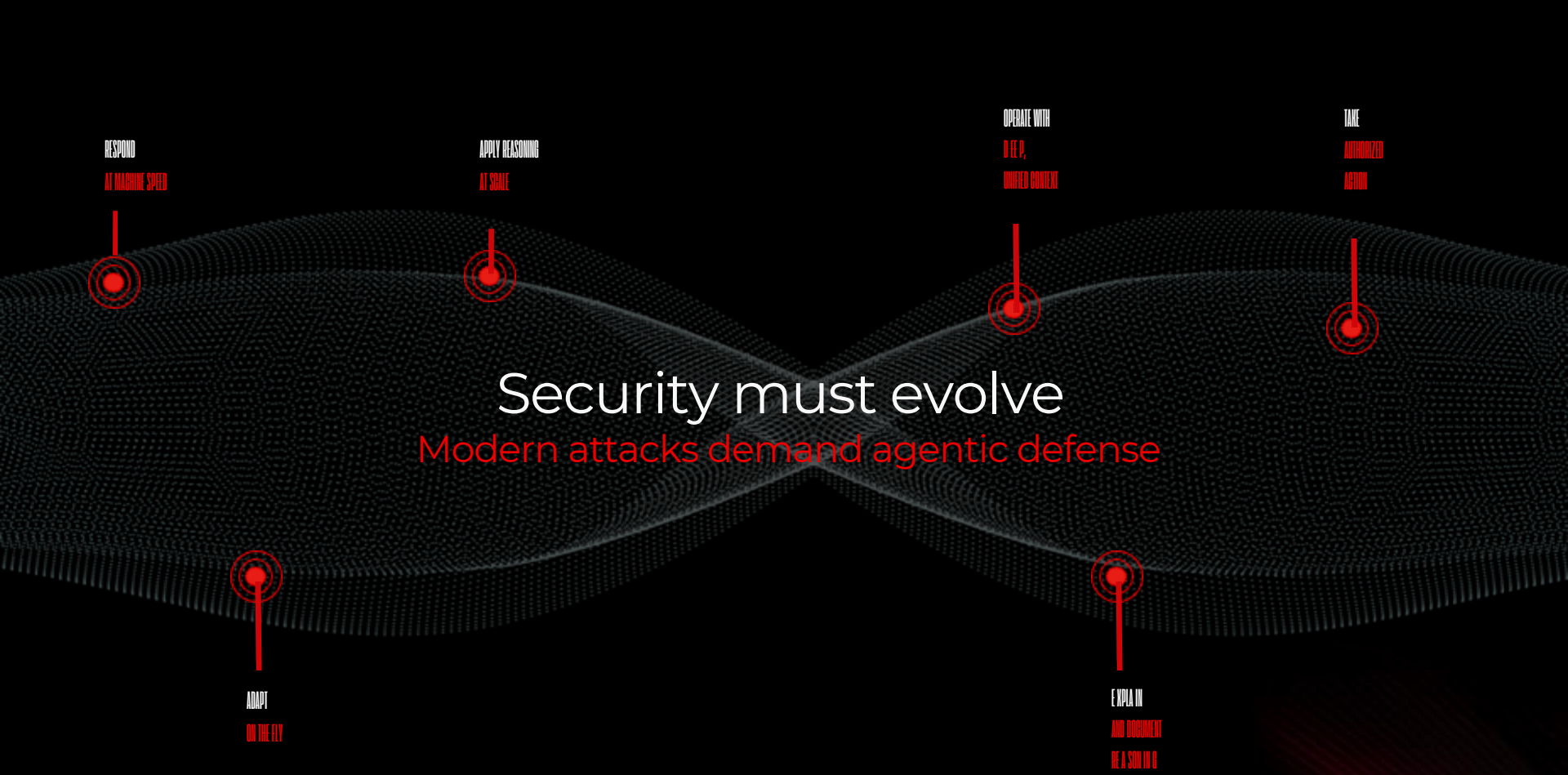
Speed Has Become the Ultimate Offense

Less than 24 hours: account takeover to ransomware

Fragmentation Gives Adversaries the Advantage

Cross-domain attack are the norm: siloed tools cannot detect

…intensifying the gaps between security teams and adversaries



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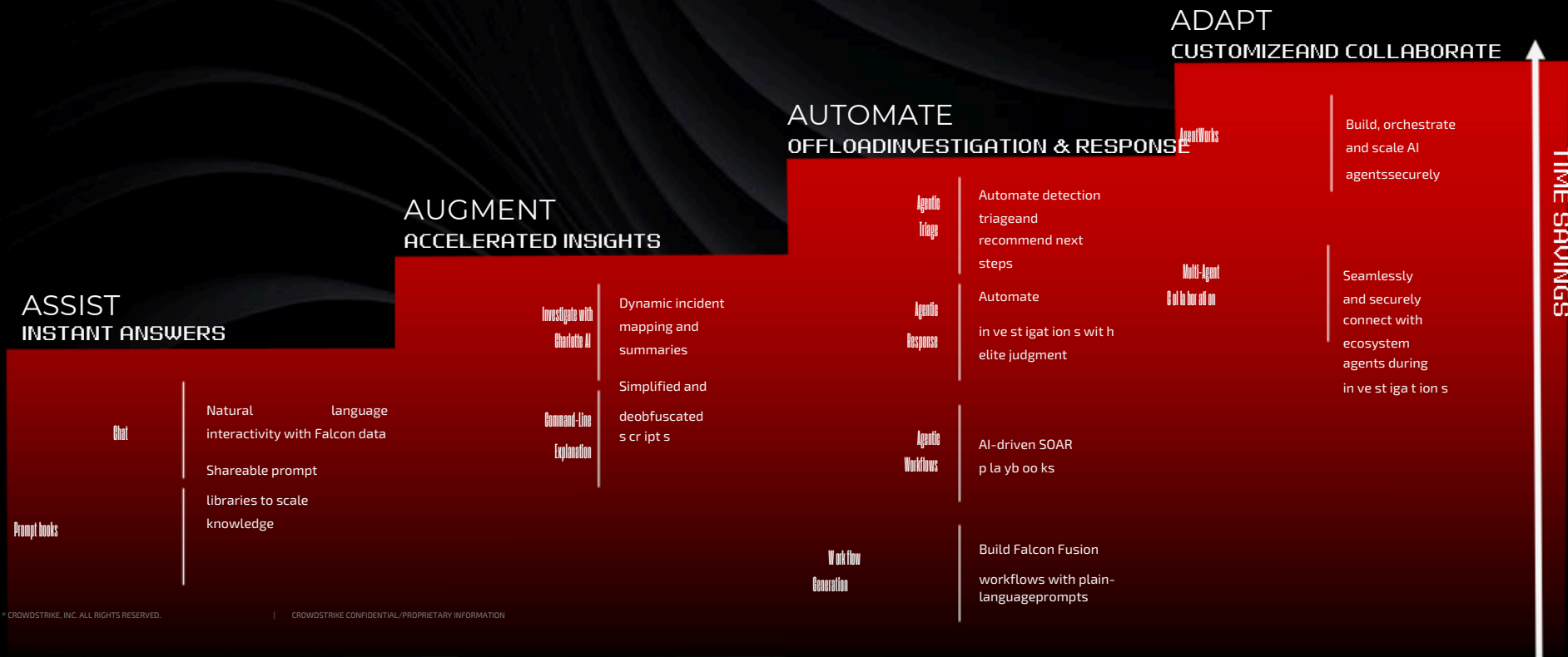
The brain of the agentic SOC

Accelerate Outcomes and automate high-value work

with Charlotte AI



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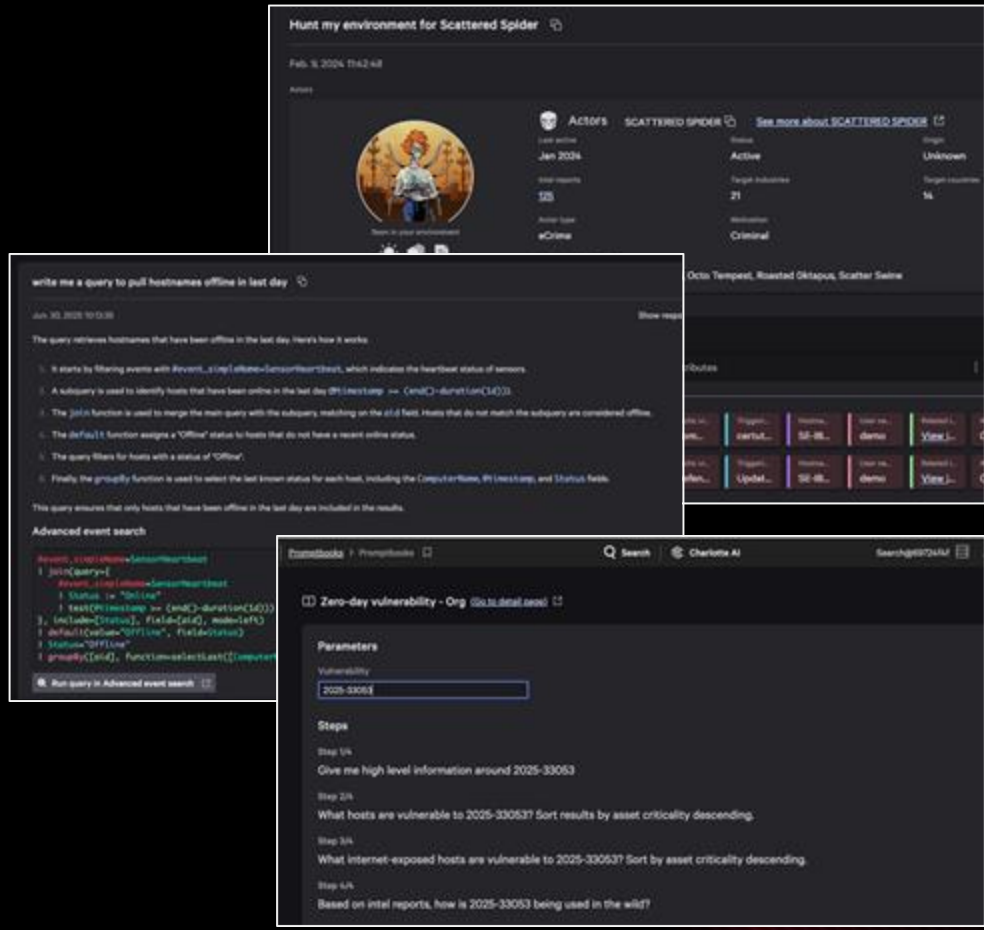
Conversational AI

Get fast answers to plain-language questions:

- Answer questions with actual Falcon platform data
- Generate summaries, analyze cross-module insights, and ask follow-up questions
- Create reusable prompt collections to standardize workflows

Why it matters:

- Querydata intuitively
- Accelerate Falcon onboarding
- Get traceable, auditable answers



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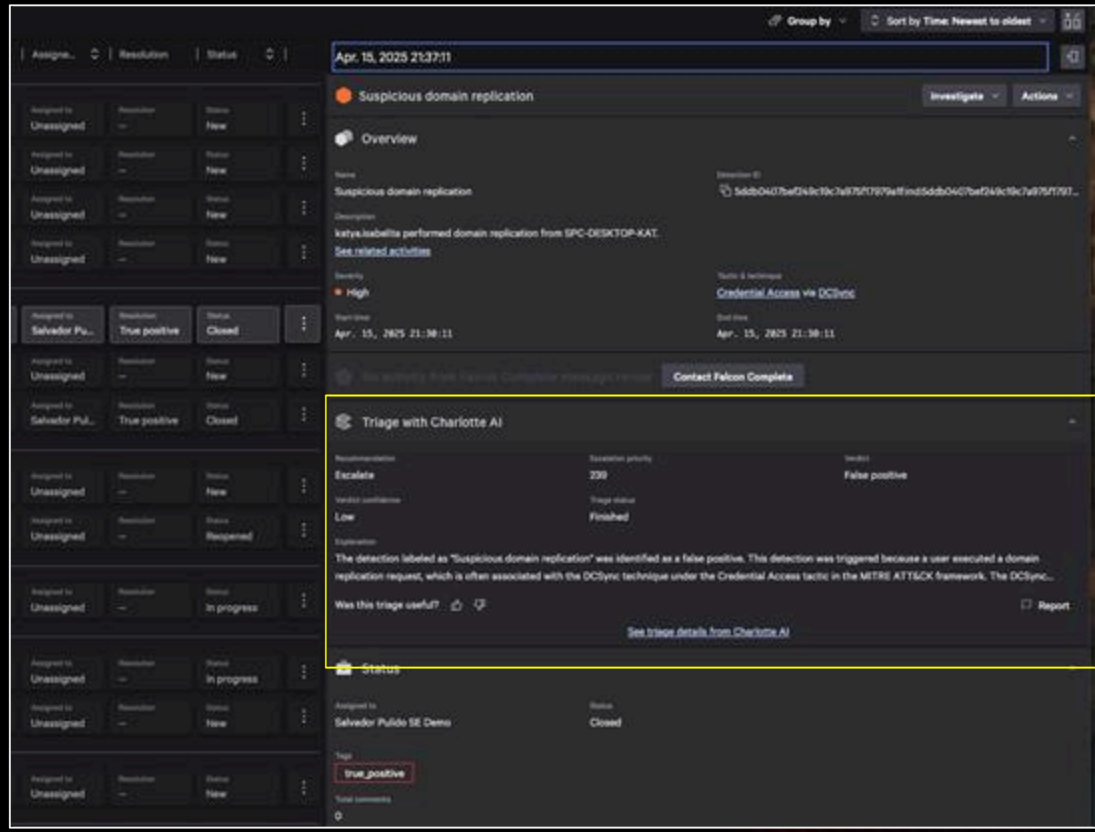
Agentic Detection Triage

Automatically analyze new detections, obtaining:

- Triage verdict+confidence level
- Clear explanation
- Next-step recommendation

Why it matters:

- Save 5+ minutes per detection
- Apply the expertise of Falcon Complete
- Prioritize real threats
- Triage analysis does not consume Charlotte AI credits



Time savings represents the amount of time an analyst would have spent triaging detections but can now use that time for other skilled work while Charlotte triages the based on factors such as total alert volume.

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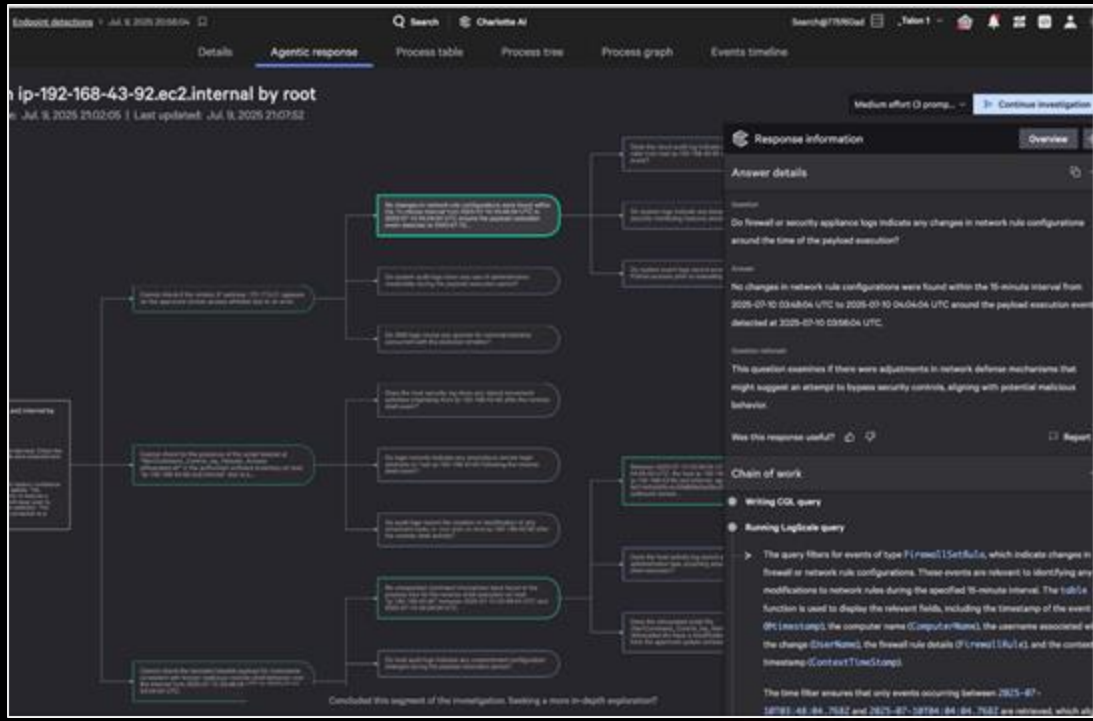
Agentic Response

Autonomously investigate detections:

- ➔ Generates analysis questions and answers them
- ➔ Explains rationale for each question
- ➔ User-activated through the Detection Details view (manual) or via Falcon Fusion SOAR workflows (automated)



Why it matters:

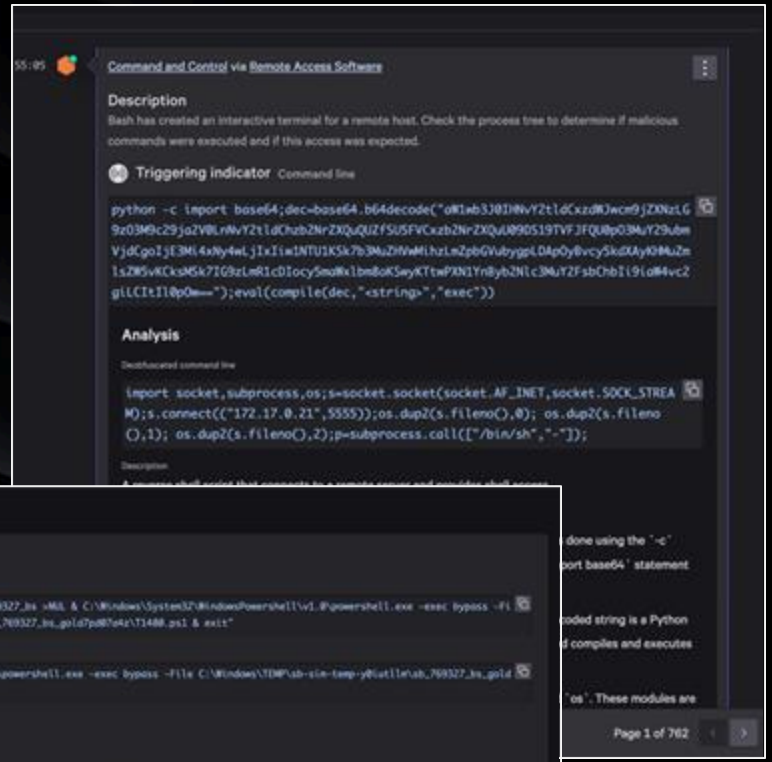
- Save 10+ minutes per credit spent
- Apply the latest insights from Falcon Complete Next-Gen MDR at scale with consistency

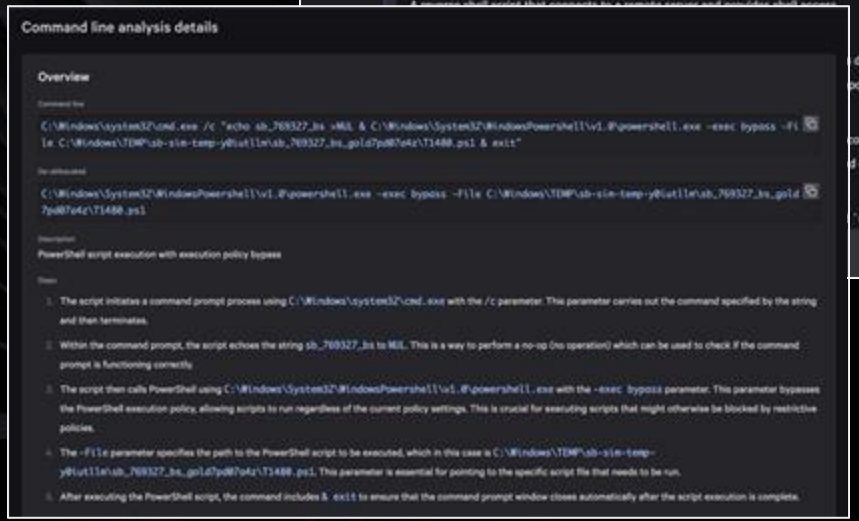
The time savings of more than 10 minutes per investigation is an estimate based on Agentic Response's ability to automate tasks that would otherwise require more tha notbeinterpreted as a guaranteethatthiswillleadto a 10 minutereduction in thetotalinvestigationtime or meantime to respond(MTTR)

Command-line analysis:

Addcommand line explanations to detections

- Embedded insight: Get easy-to-understand explanations directly in theFalcondetections panel
- Intuitive explanations: Understand whatscriptsdo with step-by-step, plain-language breakdowns
- Seamless activation: Request explanations with a one-click button or request explanations as a query from the conversations UI





Investigate with Charlotte AI:

Seethefullblast radiuswith real-time incident mapping

- Visualize connections: Map users, devices, and activity linked to an incidenttoassemblethe fullscope of an attack
- Streamline documentation: Auto-generate incident summaries for documentation and handoff

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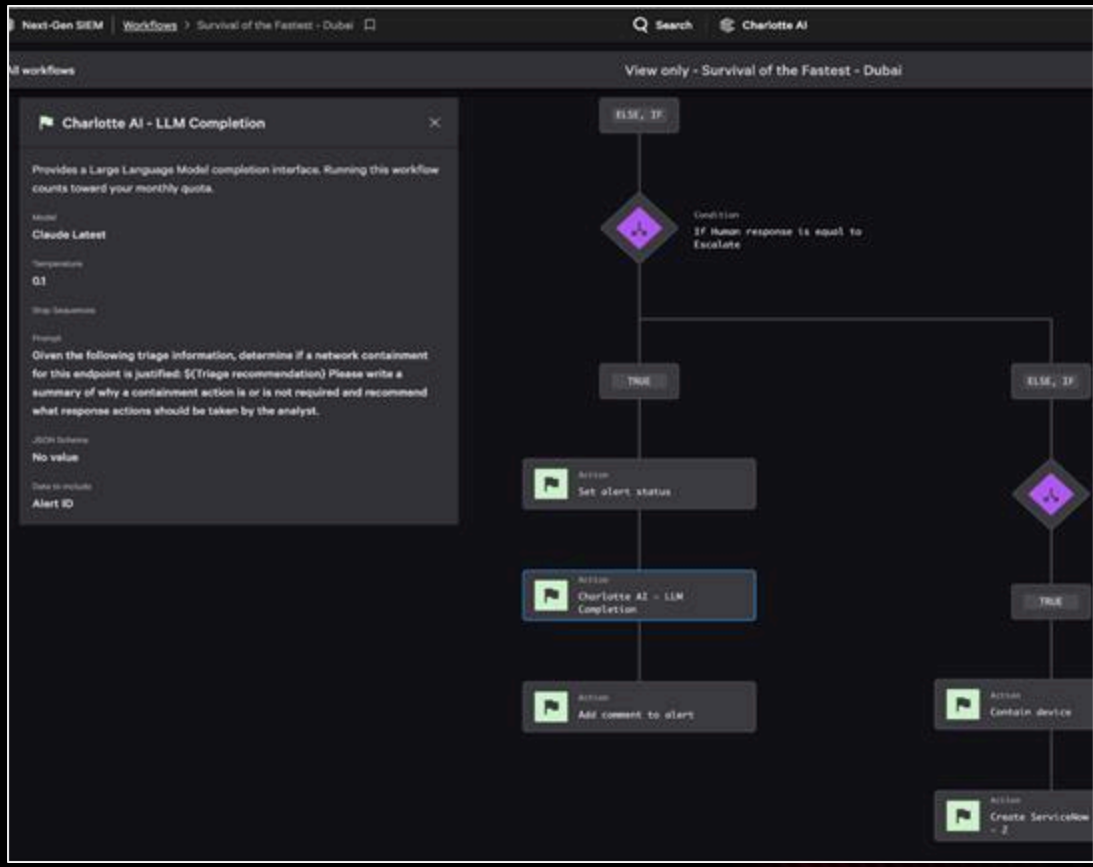
Agentic Workflows

Customize AI-powered playbooks:

- Bring AI models into Falcon Fusion SOAR workflows to analyze 1st/3rd party data
- Use natural language to direct model analysis
- Configure automated actions based on AI reasoning

Why it matters:

- Createadaptable, automated response
- Generate audience-ready outputs
- Use cutting-edge models —no extra infrastructure or agreements



We stop breaches.

Protection that powers you

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Thank you